



ECONOMIC CONSULTING SERVICES, LLC

**BEFORE THE
UNITED STATES INTERNATIONAL TRADE COMMISSION**

**IN THE MATTER
OF
CARBON AND ALLOY STEEL CUT-TO-LENGTH PLATE FROM
AUSTRIA, BELGIUM, BRAZIL, CHINA, FRANCE, GERMANY, ITALY,
JAPAN, KOREA, SOUTH AFRICA, TAIWAN, AND TURKEY**

Inv. No. 701-TA-560-561 and 731-TA-1317-1328

**EXHIBITS TO TESTIMONY OF
JIM DOUGAN
VICE PRESIDENT
ECONOMIC CONSULTING SERVICES, LLC**

November 30, 2016

Washington, D.C.

The Domestic Industry's Volume Indicia Improved as Demand Increased

<i>Quantities in ST</i>	2013	2014	% Change '13-'14
Apparent U.S. Consumption	8,815,983	9,927,385	12.6%
Production	8,565,403	9,238,440	7.9%
Capacity Utilization	67.7%	75.7%	7.9ppt
U.S. Shipments	7,918,566	8,153,994	3.0%

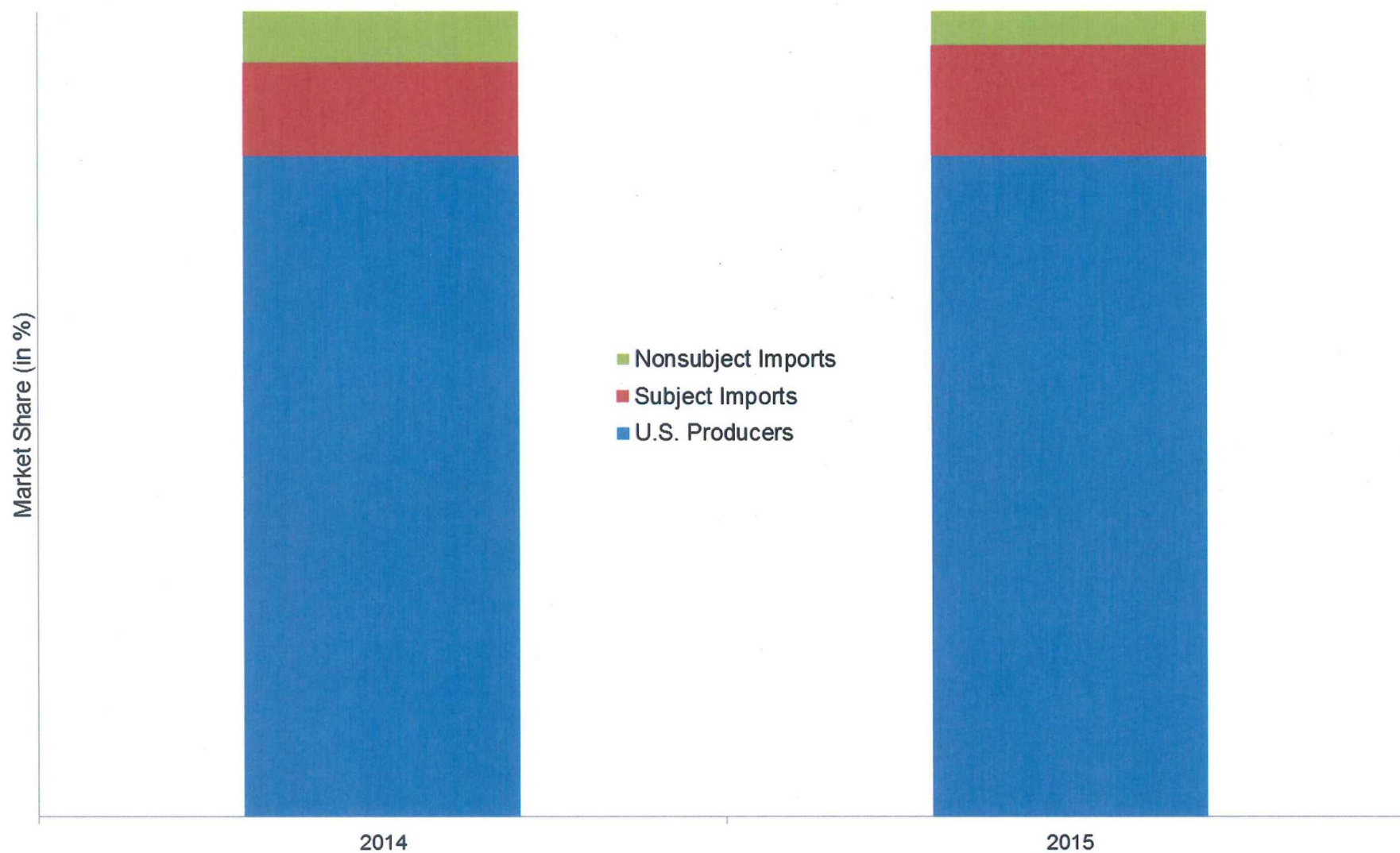
Source: SR at Table C-1.

The Domestic Industry's Volume Indicia Declined When Market Conditions Deteriorated

<i>Quantities in ST</i>	2014	2015	% Change '14-'15
Apparent U.S. Consumption	9,927,385	8,284,202	-16.6%
Production	9,238,440	7,524,440	-18.6%
Capacity Utilization	75.7%	61.6%	-14.1ppt
U.S. Shipments	8,153,994	6,804,402	-16.6%

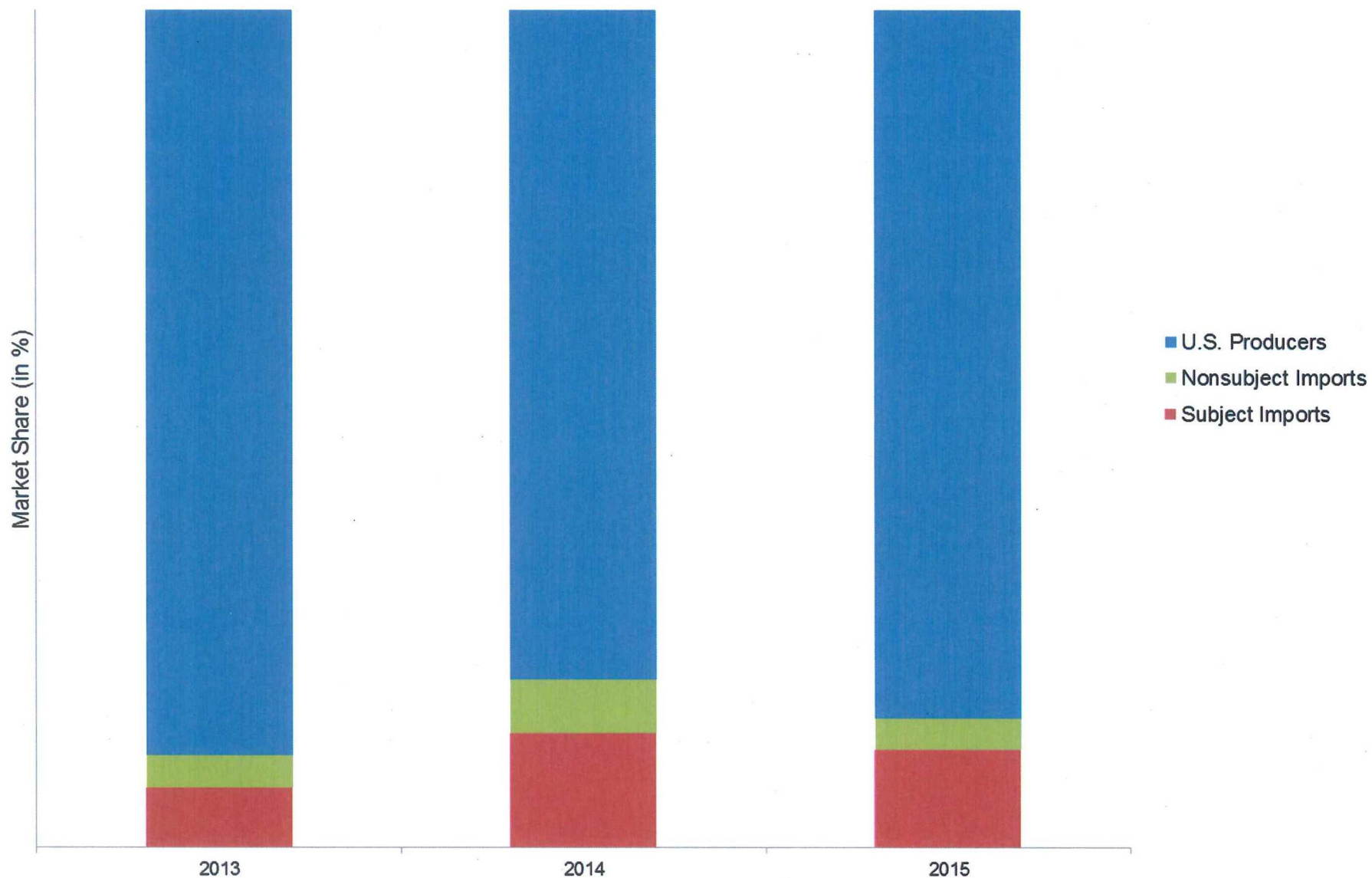
Source: SR at Table C-1.

The Increase in Subject Import Market Share Came at the Expense of Nonsubject Imports, Not the Domestic Industry



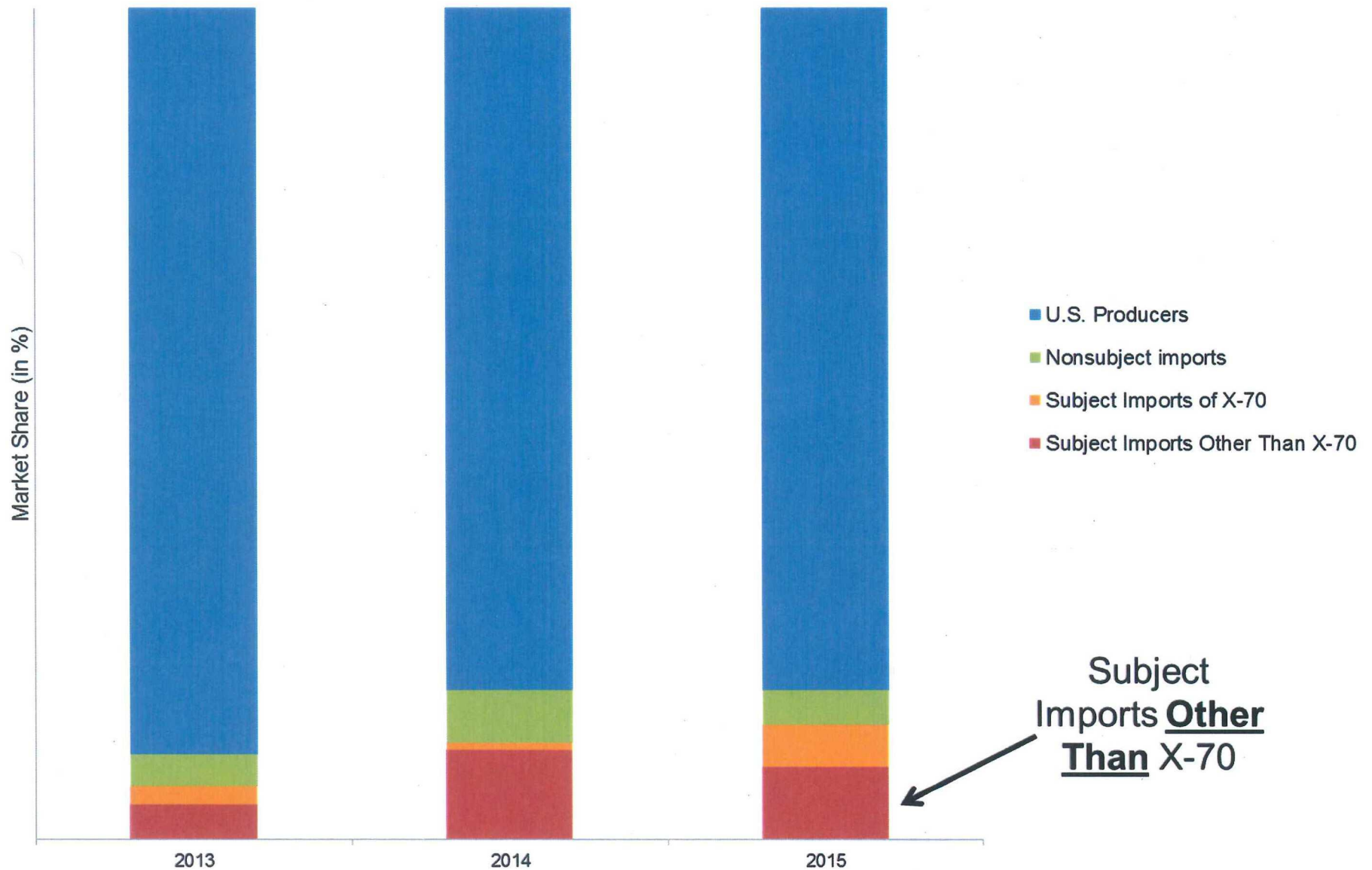
Source: SR at Table C-1. All subject imports throughout this presentation reflect Commerce's amended preliminary determination.

Shifting Subject Import Volumes Back by 3 Months Demonstrates Their Responsiveness to Demand



Source: SR at Appendix E. We note that results for the six month shift analysis were not materially different than the results for the three month shift analysis, shown here.

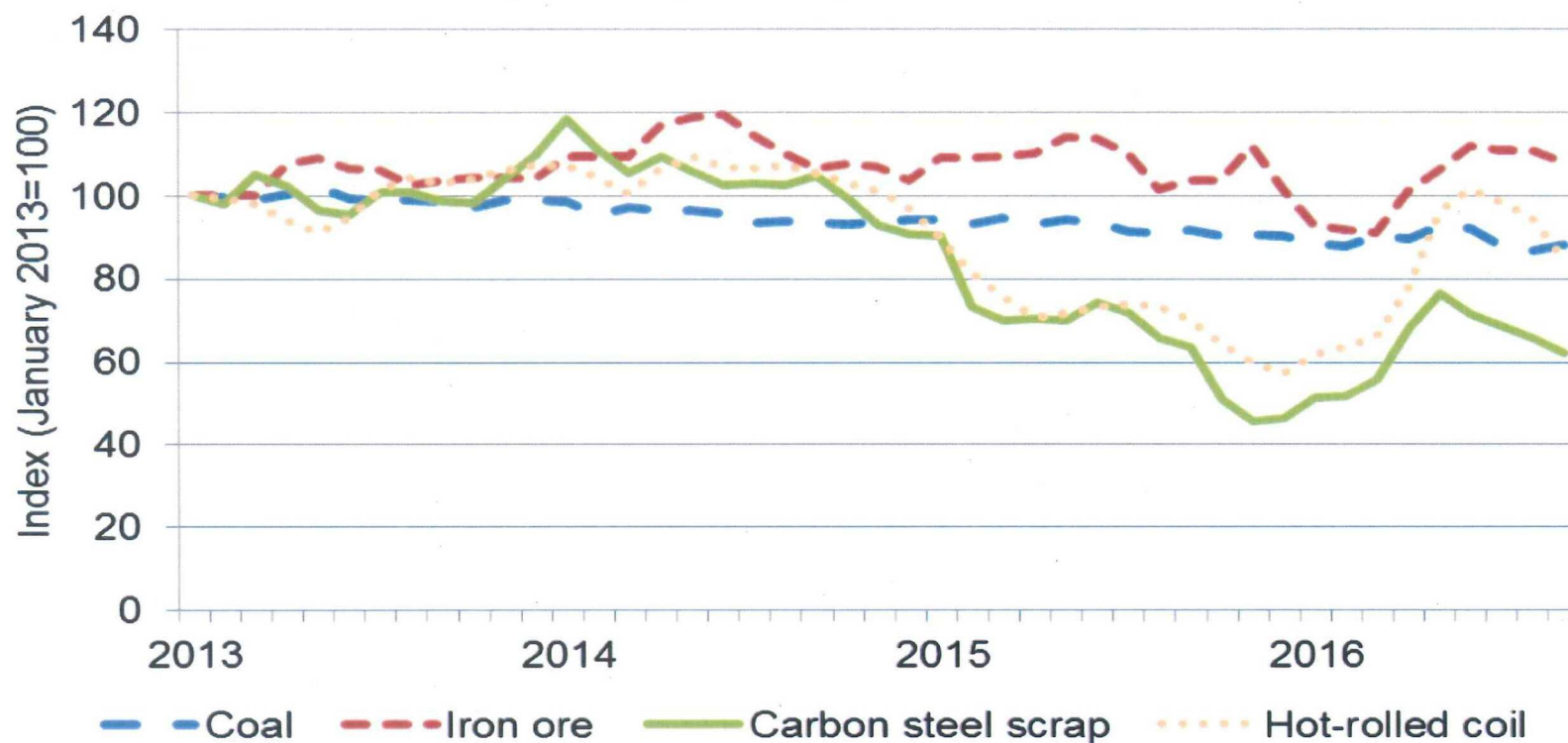
Examining Subject Imports Other than X-70 Shows a Substantial Decline in Subject Import Market Share from 2014 to 2015



Sources: SR at Tables IV-13, IV-19, and IV-20.

Figure V-1

Raw material costs: Producer price indexes of iron ore, coal, iron and steel scrap, and hot-rolled coil in the United States, monthly, January 2013-September 2016



Source: U.S. Bureau of Labor Statistics, November 6, 2016, and American Metal Markets, November 8, 2016.

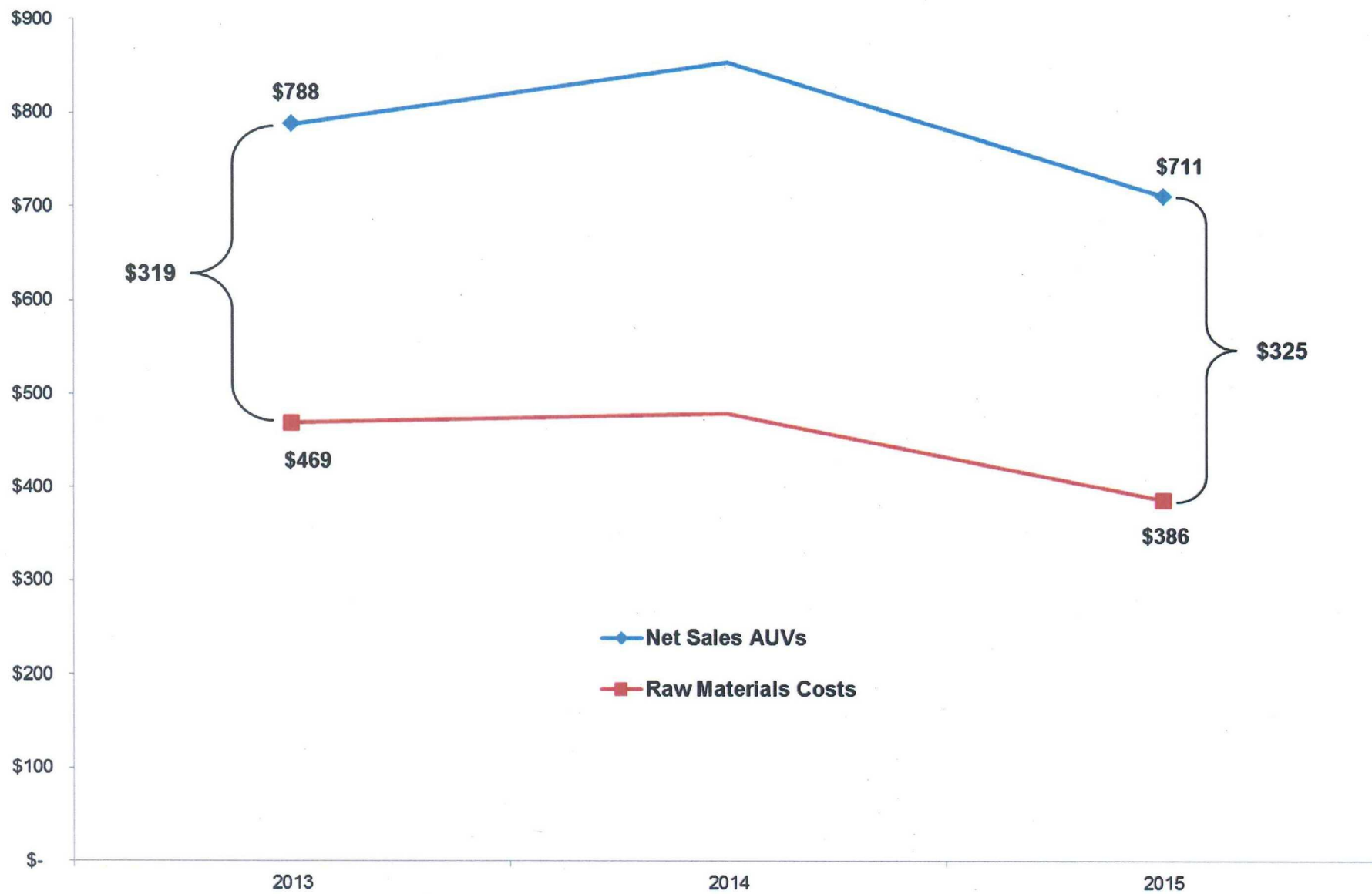
U.S. Producers' U.S. Shipment AUVs Behaved Similarly to their Export AUVs

<i>AUVs in \$/ST</i>	2013	2014	% Change '13-'14
U.S. Shipment AUVs	\$768	\$844	10%
Export AUVs	\$791	\$853	8%

<i>AUVs in \$/ST</i>	2014	2015	% Change '14-'15
U.S. Shipment AUVs	\$844	\$690	-18%
Export AUVs	\$853	\$706	-17%

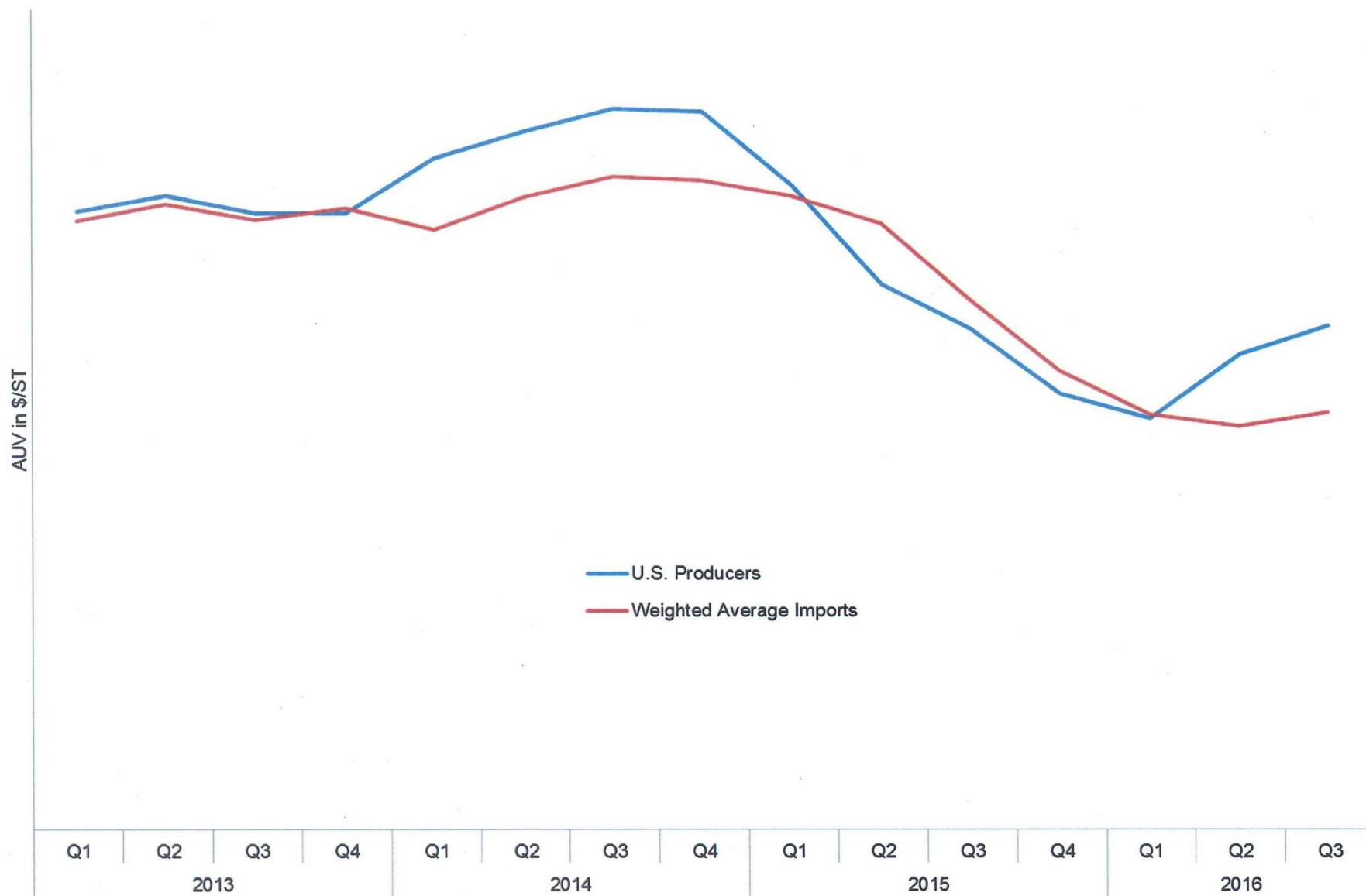
Source: SR at Table III-7.

U.S. Producers' Metal Margin Widened Over the Three Full Years of the POI



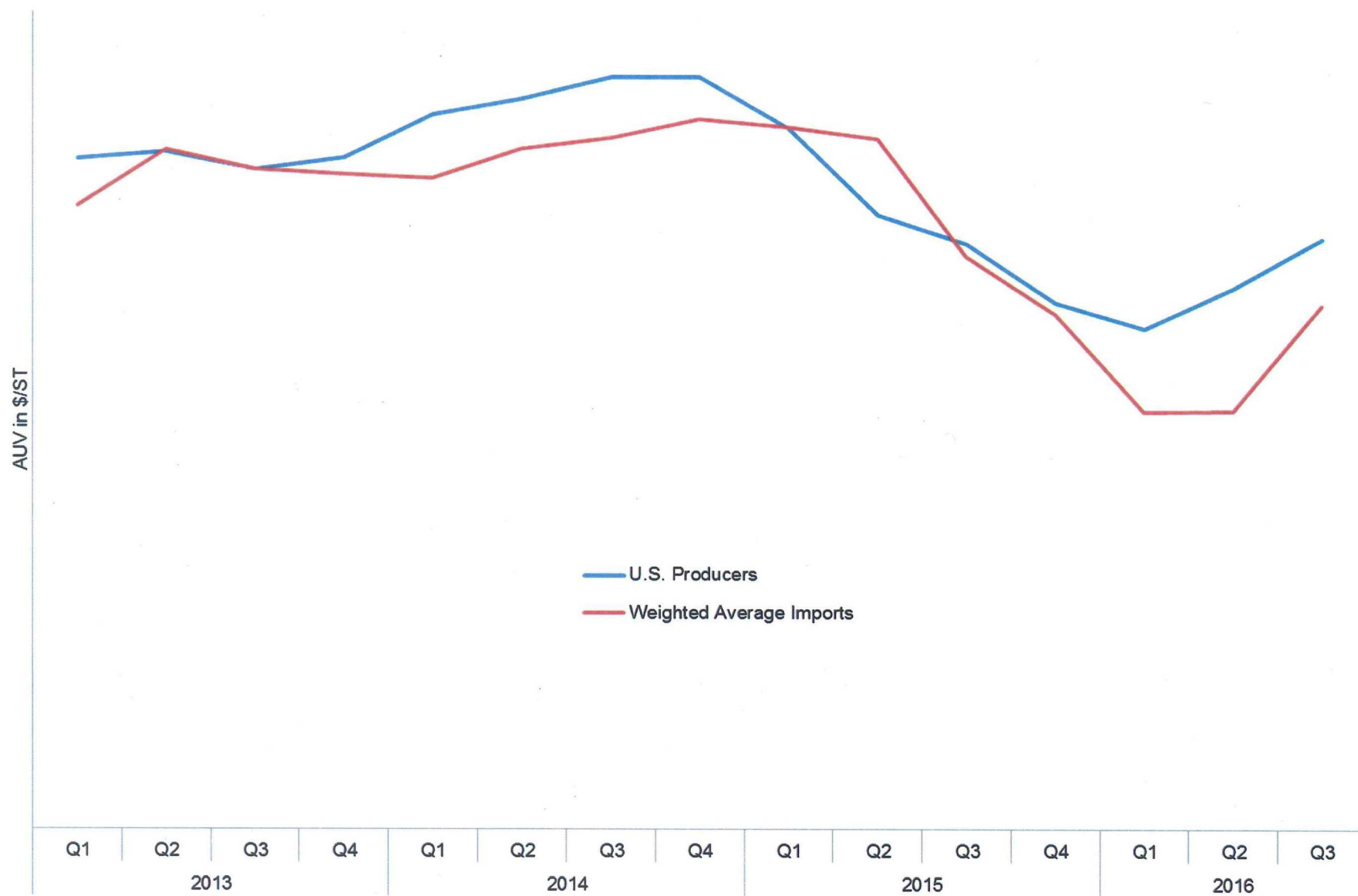
Source: SR at Table VI-1.

Product 3: U.S. Producers' AUVs and Weighted Average Subject Imports AUVs



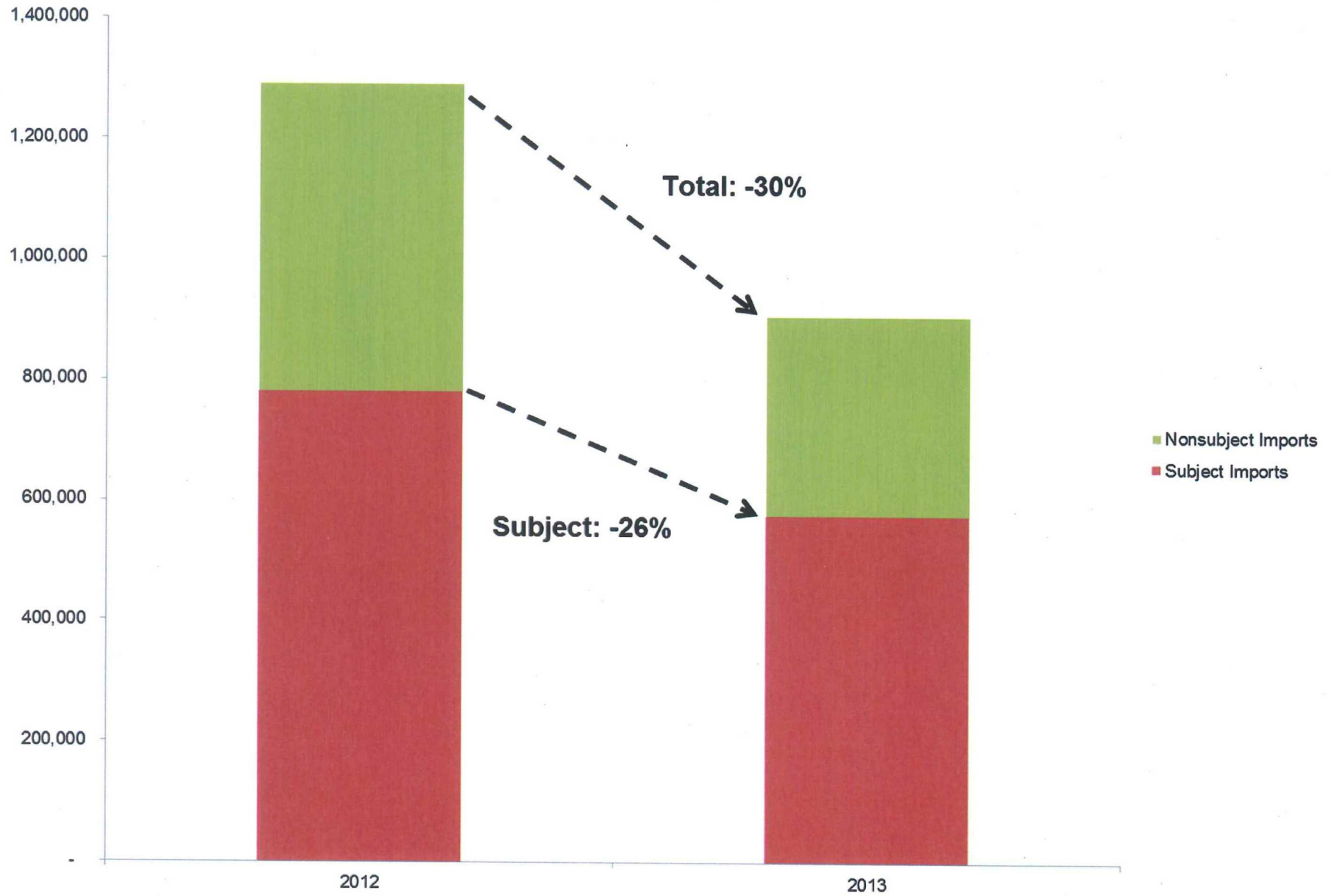
Source: SR at Tables V-3 through V-8.

Product 4: U.S. Producers' AUVs and Weighted Average Subject Imports AUVs



Source: SR at Tables V-3 through V-8.

Import Volumes Declined Between 2012 and 2013



Source: SR at Table IV-3.

“EVRAZ doesn’t expect any adverse financial effect on its operations in North America as a result of this action, and customers of the Claymont mill will be served by other EVRAZ facilities in Portland, Oregon, and Regina, Saskatchewan.”

October 14, 2013 Press Release Issued by EVRAZ

See Postconference Brief of EVRAZ at Exhibit 1